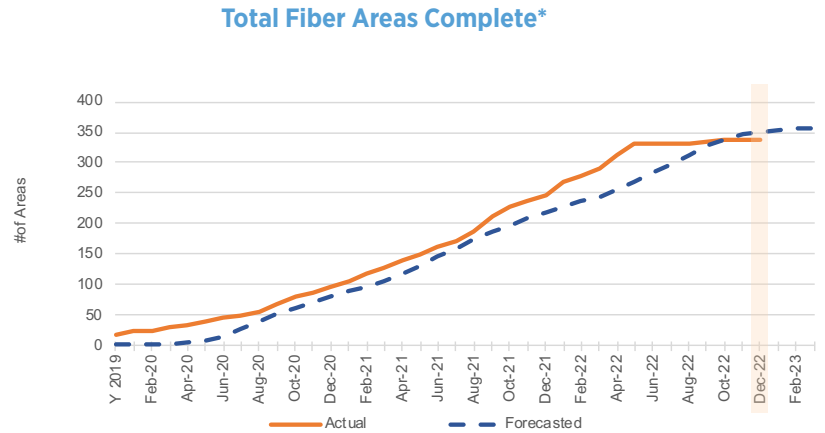
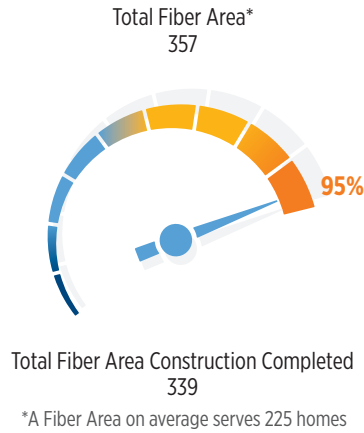
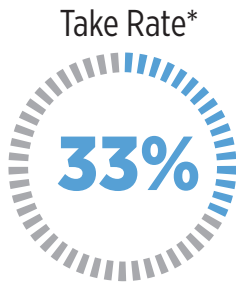


Overall Fiber Construction through December 2022



*Includes fiber areas that have construction completed and turned over for QC



* As of January 1, 2023. Take Rate of residential neighborhoods released for a minimum of 90 days.

Monthly info / highlights

- We added a new TV service selection tool called **My Bundle TV** to help our current and potential customers discover which video option works best for their unique household.
- Almost all of construction was complete by the end of 2022 with a few areas remaining due to permitting challenges and pausing construction in Old Town during the holidays. Construction is anticipated to be 100% complete by the end of Q1 2023.
- Follow us on Social Media! [f](#) [t](#) [i](#) @FoCoConnexion

Finances

Connexion YTD Budget to Actual as of December 2022

	BUDGET ¹	ACTUAL	BETTER/ (WORSE)
Operating Revenues ²	\$ 13,715,815	\$ 11,970,259	\$ (1,745,556)
Operating Expenses ³	\$ 9,025,132	\$ 7,447,970	\$ 1,577,162
Net Operations	\$ 4,690,683	\$ 4,522,289	\$ (168,394)
Investment Income (Expense)	\$ (7,208,441)	\$ (7,112,469)	\$ 95,972
Net Total	\$ (2,517,758)	\$ (2,590,180)	\$ (72,422)
	APPROPRIATED BUDGET	PROJECT TO DATE	REMAINING
Construction Budget	\$ 142,208,249	\$ 135,507,513	\$ 6,700,736

- We are approximately 95% spent on the currently appropriated project budget which includes an additional \$20M approved by City Council on April 5, 2022 to allow for completion of the network buildout and installation of Connexion customers. This addition is reflected in the budget of \$142.8M.
- Revenues were significantly below budget as a result of previously constrained installation capacity impacting the number of new customer sign-ups. Expenses were also significantly below budget as a result of the lower cost of goods sold (internet/video content) from lower sales volumes and continued favorable operating costs from lower staffing levels than budgeted.
- Resulting net total margin was unfavorable to budget by approximately \$72K.

Notes: Results are preliminary and unaudited

¹ Adjusted operating budget reflects impacts of increased capital budget of \$142.8 M.

² Excludes investment earnings on bond proceeds

³ Excludes Depreciation and Interest Expense