



# **Overall Fiber Construction through June 2023**





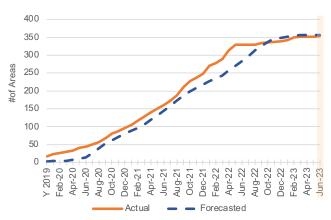
Total Fiber Area Construction Completed 353

\*A Fiber Area on average serves 225 homes

# Take Rate\* 34%

\* As of June 1, 2023. Take Rate of residential neighborhoods released for a minimum of 90 days.

### **Total Fiber Areas Complete\***



\*Includes fiber areas that have construction completed and turned over for QC

#### Monthly info / highlights

- The Connexion team has been active in the community the past few
  months at various outdoor festivals and events. Our residential sales
  representative has been able to sign folks up in person and in real time
  while working events and out in the community and this has helped our
  boost our installation numbers as well overall brand awareness.

# **Finances**

## **Connexion YTD Budget to Actual as of June 2023**

	BUDGET <sup>1</sup>	ACTUAL	BETTER/ (WORSE)
Operating Revenues <sup>2</sup>	\$8,975,085	\$7,268,067	\$(1,707,018)
Operating Expenses <sup>3</sup>	\$9,312,342	\$7,450,231	\$1,862,111
Net Operations	\$(337,257)	\$(182,164)	\$155,093
Investment Income (Expense)	\$-	\$-	\$-
Net Total	\$(337,257)	\$(182,164)	\$155,093

	APPROPRIATED BUDGET	PROJECT TO DATE	REMAINING
Construction Budget	\$142,208,249	\$139,835,268	\$2,372,981

Notes: Results are preliminary and unaudited

- <sup>1</sup> Adjusted operating budget reflects impacts of increased capital budget of \$142.2 M.
- <sup>2</sup> Excludes investment earnings on bond proceeds
- <sup>3</sup> Excludes Depreciation and Interest Expense

- We are approximately 98.8% spent on the currently appropriated project budget which includes an additional \$20M approved by City Council on April 5th, 2022 to allow for completion of the network buildout and installation of Connexion customers. This addition is reflected in the budget of \$142.2M.
- In addition to a slower rate of installs to begin the year, revenue
  is off due to irregular intergovernmental revenues not yet billed.
  Expenses were significantly below budget as a result of the lower
  cost of goods sold (internet/video content) from lower sales
  volumes and continued favorable operating costs from lower
  staffing levels than budgeted.
- Resulting net total margin was favorable to budget by approximately \$155K.